

A NOTE FROM CORE

GRINNELL'S HIRING PRACTICES ARE OUT OF TUNE

CORE has been negotiating with Grinnell Brothers for a solid year to get Negroes hired at all levels. The only progress is a few Negroes at the Downtown Grinnell store. This is TOO SLOW and TOO FEW. Don't spend your money for discrimination at any of Grinnell's 30 stores in Michigan or Ohio.

HELP CORE'S FIGHT TO SECURE EQUAL JOB RIGHTS

(Call CORE: 272-4840, for further information)

MUSIC MAY BE BEAUTIFUL  
BUT DISCRIMINATION IS UGLY



**LEADING PICKETS** Saturday at the Grinnell Brothers Music Co. store, 1515 Woodward, was James Farmer (foreground), national director of the Congress of Racial Equality (CORE). About 100 pickets took part in the demonstration. Officials of the Detroit chapter of CORE charged the company "has been unwilling to produce an employment census" and enter into good faith negotiations to hire more Negroes. CORE has been picketing the Woodward Ave. store twice each week since March 16. The company has hired some Negroes, but CORE wants more.



**LEADS PICKETS** — James Farmer, national director of CORE, led 100 pickets in the demonstration for fair employment practices at Grinnell Brothers Music company, 1515 Woodward. Rev. Charles Sutton, Central Methodist church, is shown behind Mr. Farmer as Detroit area religious leaders including members of the Presbyterian Interracial Council and Sacred Heart seminary clergy join in the protest. It has been learned that Grinnells has agreed to discuss the problem with CORE.

**AT GRINNELL'S**

# James Farmer Joins CORE Picket Here

Unity marked a picket line once more last Saturday, May 9 as CORE continued their demonstrations before Grinnell Brothers Music retailers.

James Farmer, national director of the organization, led the demonstrators, who represented members of the NAACP, the Cooperation of Northern Students and Sacred Heart Seminary.

Farmer flew in from New York, specifically to participate in the demonstration, and to reaffirm the national organizations' backing of the Detroit chapter's efforts to effectuate negotiations with Grinnell Brothers.

Failure of negotiations, according to the CORE, hinge on the unwillingness of the music retailer to produce an employment census for all 30 stores in the Michigan area . . . so that "reasonable demands can be made toward integration beyond tokenism."

Prior to "direct action," the civil rights organization negotiated with Grinnell Brothers for nearly a year, beginning in April, 1963. Since March 16, the music dealer has been picketed at regular intervals.

Farmer, prior to a speech delivered at Central Methodist church, was interviewed regarding his arrest in

New York and subsequent conversation with the Mayor of New York.

Briefly, he stated that the conversation covered three main points:

1. A plan to employ the unemployed Negro youth of Harlem. This, said Farmer, can be done by using youth in jobs repairing the slums, under skilled supervision. In this manner a dual purpose is served: youths are employed gainfully and a practical slum clearance project is underway.

2. Possibilities of a breakthrough in the building trades in two or three weeks were discussed, with a future meeting planned for more study and pending action.

3. Police brutality was discussed, and the formation of a civilian review board to hold hearings on cases where it may be a factor.

Said Farmer, the police commissioner of New York is opposed to the setting up of such a board, but nevertheless it is necessary.



CORE - GRINNELL BROTHERS NEGOTIATIONS

March 16, 1964

I. Background Information

A. Grinnell Brothers is the largest music retailer in the nation.  
The downtown store has been doing business in Detroit since 1908.

B. Store locations:

<u>Detroit</u>	<u>Suburban Detroit</u>
1515 Woodward WO 5-3600	1632 Fort (Lincoln Park) 381-9522
17755 Grand River VE 7-2244	4953 Schaeffer (Dearborn) LU 1-8130
15263 Houston-Whittier VE 9-2420	297 W. Maple (Birmingham) JO 4-5790
19410 Livernois UN 3-6997	501 S. Washington (R.O.) JO 4-6177
	3203 Biddle (Wyandotte)

Additional Stores

Grinnell Bros. has twenty-eight stores in Michigan, two stores in Toledo, and currently has scheduled two more stores for Metropolitan Detroit in the next two years. Store locations outside Metropolitan Detroit are: Adrian, Ann Arbor, Battle Creek, Bay City, Benton Harbor, Flint, Grand Rapids, Jackson, Kalamazoo, Lansing, Midland, Monroe, Mt. Clemens, Pontiac, Pontiac Mall, Port Furon, Saginaw, Toledo (downtown), Toledo (Westgate), Wyoming, Ypsilanti.

C. Grinnell personnel participating in negotiations:

Mr. Jack Wainger, President  
Mr. Robert D. Baker, Treasurer and Personnel Manager

II. Negotiation History

April 3, 1963 Grinnells admitted to approximately 200 employees.  
Of these, they had one Negro cashier and three Negroes in their office (total in office is 50 or 60).

Aug. 2, 1963 Grinnells reported 5 job openings since the first negotiation.  
They hired one Negro in sheet music sales and  
Two Negro elevator operators.  
Grinnells produced no real turnover figures for the past  
30 or 60 days.  
They reported that there are now only two Negroes in the office.

CORE asked for:

5 Negroes in office  
5 Negroes in sales

Oct. 3, 1963

Grinnells reported 7 openings: 4 Negroes were added to payroll.  
One Negro replaced in Maintenance.  
Hired a Negro record stock clerk  
Organ demonstrator at Livernois store, Negro  
Upgraded a Negro to radio sales  
Piano tuner position open  
Transferred Lincoln Park white male to fill sheet music sales job  
Record Department, hired white male

Dec. 5, 1963

Grinnells reported:

- a. 8 regular jobs filled with 3 Negroes and 5 whites.
- b. 8 temporary jobs filled with 7 Negroes and 1 white.

CORE demanded:

- a. census of employment giving total number of employees in each department and in each store.
- b. agreement that negotiations include all 30 Grinnell stores and not just 4 stores in Detroit.

March 5, 1964

Grinnells reported:

- a. 4 Negroes hired
- b. total of 5 Negroes in their office
- c. 1 Negro cashier
- d. no census

CORE demanded:

- a. Total employment census
- b. Agreement that negotiations include all stores

ULTIMATUM: By March 16, 1964, Grinnells is to produce census of all stores or CORE to resort to Direct Action.

We are not satisfied that the record of this company is sufficient to warrant CORE's acceptance of Grinnell's Good Faith. Only one of Grinnell's 30 stores in Michigan and Ohio is integrated. This appears to be - little and late.

**D O N ' T   S P E N D   Y O U R   M O N E Y   O N   DISCRIMINATION !!**

CORE uses non violent direct action to erase the color line.

If you can help in this way, join the picket line **SATURDAY**  
11:00 a.m. to 3:00 p.m.

1515 Woodward  
CR

FOR INFORMATION CALL CORE : 2724840

19410 Livernois at Outer Dr.